

# Quotation for catamaran BALI 4.6 - Tarif A-2024



DATE : 1.09.2023  
 Owner : ODISEJ YACHT CLUB  
 Name of the boat :  
 Home port : CROATIA - SIBENIK  
 Serial Number :  
 Date of delivery :  
 Technical language (FR / EN):

BALI 4.6 equipped with 2x45 hp Yanmar engines		BALI 4.6	
		Tarif H.T.	Montant H.T.
1	3 cabins (1 starboard + 2 portside) - 3 heads	675 000 €	675 000 €
	4 cabins (2 starboard + 2 portside) - 4 heads	671 000 €	
	4 cabins (1 starboard + 3 portside) - 3 heads	679 000 €	
	5 cabins (2 starboard + 3 portside) - 4 heads	699 000 €	

Specifications Pack		Pack Excellence	
	Freshwater purifying filter		x
	Combined battery charger 80 amp - Inverter 12V (or 24V)/230V - 2000VA		x
	2 extra service batteries of 12V - 130 amp		x
	Battery controller		x
	House fridge freezer (635L) with chilled water, ice maker and dedicated inverter		x
	Indirect lighting in cabins		x
	Forward cockpit and transom courtesy lighting		x
	Mainsail electrical winch		x
	Lifting system for dinghy		x
	Electric windlass 1500W		x
	Hot and cold cockpit shower		x
	Comfortable swim ladder with large handles and teak steps		x
	Extra fuel tank of 400L for a total capacity of 800L		x
	Extra Fresh water tank of 400L for a total capacity of 860L		x
	Gaz oven		x
	Pot holders on burner cooking		x
	Integrated bar in saloon table with reversible tray (incompatible with saloon table convertible)		x
	Saloon tilting bay/door electrically assisted by hydraulic struts		x
	Engine room & locker hatches on gaz struts		x
	Helm station seat cushions (seat and backrest)		x
	Forward cockpit cushions (seats and backrests)		x
	Seats for aft bench (seats and backrests)		x
	2 layers of antifouling with Epoxy base coat		x
	Raymarine Electronic PACK including : Pilote auto P70S, GPS plotter AXIOM 7", MULTI I70S, VHF RAY 63 + VHF RAY MIC at steering station, AIS receiver transmitter, full touch screen AXIOM 12" at steering station		x
	Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)		x
1	<b>Total pack excellence</b>	<b>66 500 €</b>	<b>66 500 €</b>

## OPTIONS

Pack ELEGANCE			
	<b>Hulls</b> : padded headbands and headboards, indirect lighting headband, design applies, chrome plated polished reading lights, magazines pockets master suites, comfort accessories in the bathroom  <b>Salon</b> : chart table reading light in leather, folding seat for chart table, salon table with bar and plain wood borders, design standing lights with dimmer, square upholstery bands with armrests, flagpole and its support		
	<b>Total pack ELEGANCE</b>	<b>10 520 €</b>	

# Rigging - Sails			
#	<b>Lazy bag and UV protection for sail in grey color</b>		
	Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack + sheets	4 250 €	
	Square top reinforced Dacron fully-battened Mainsail with specific fitting & Solent with UV protection + Lazy-Bag & Lazy-Jacks + sheets	6 070 €	
	Triradial Code 0 (80m²) with non-rotation cable	7 490 €	
	Asymetric spinnaker + sleeve	6 950 €	
	Aluminum V boom with LED lighting	12 940 €	
	Code 0 rigging : bow sprit, furler, halyard, bobstays, blocks & deck fitting	8 030 €	
	Spinnaker rigging : bow sprit, halyard, deck fitting & blocks (not necessary if code 0 gear ordered)	5 220 €	
	2 winches for head sails	3 290 €	

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2 Electric winches for head sails	6 910 €	
Electric winch for solent	3 300 €	
Mast in 2 parts	1 680 €	

# Mecanics - Safety Equipment		
2 x Yanmar 57hp instead of Yanmar 45hp	6 440 €	
Kit of two additional alternators 12V 125A	5 090 €	
ZF electric controls instead of cable motor controls	11 600 €	
Pair of 3 blades folding propellers	3 680 €	
Generator <b>7KW 50hz</b> with soundshield and remote control <b>230V</b>	25 260 €	
Generator <b>11KW 50hz</b> with soundshield and remote control <b>230V</b>	29 820 €	
Generator <b>9KW 60hz</b> with soundshield and remote control <b>120V</b>	26 420 €	
Generator <b>13,5KW 60hz</b> with soundshield and remote control <b>120V</b>	32 150 €	
Kit solar panels : 5 x 100W panels (500W)	5 590 €	
Primary 120V electrical system instead of 230V (with boiler, bat.charger, outlets, converter) and pre-installation of electrical connections (microwave, TV, washing machine and dishwasher)	4 570 €	
Remote control with chain counter at helm station	1 220 €	
Safety equipment for <b>8</b> with Life-raft (without EPIRB) (Lifejacket with harness, lanyard 1M85 with 2 karabiners, raft 8 places, 10 green light sticks, horseshoe buoy, turning lights, buoy and light support, 3 hand lights, compass iris 50ZA, logbook, flashlight, bucket 10L, first aid kit)	6 280 €	
Safety equipment for <b>10</b> with Life-raft (without EPIRB) (Lifejacket with harness, lanyard 1M85 with 2 karabiners, raft 10 places, 10 green light sticks, horseshoe buoy, turning lights, buoy and light support, 3 hand lights, compass iris 50ZA, logbook, flashlight, bucket 10L, first aid kit)	7 090 €	
Safety equipment for <b>12</b> with Life-raft (without EPIRB) (Lifejacket with harness, lanyard 1M85 with 2 karabiners, raft 12 places, 10 green light sticks, horseshoe buoy, turning lights, buoy and light support, 3 hand lights, compass iris 50ZA, logbook, flashlight, bucket 10L, first aid kit)	7 300 €	
Extra for 2 layers of <b>tropical antifouling</b> with Epoxy base coat instead of standard	3 470 €	

# Comfort		
Reverse cycle aircond. in hulls ( <b>3 cabins version</b> ) <b>230V/50Hz</b>	30 410 €	
Reverse cycle aircond. in hulls ( <b>4 cabins version</b> : 2 starboard + 2 portside) <b>230V/50Hz</b>	34 350 €	
Reverse cycle aircond. in hulls ( <b>4 cabins version</b> : 1 starboard + 3 portside) <b>230V/50Hz</b>	34 350 €	
Reverse cycle aircond. in hulls ( <b>5 cabins version</b> : 2 starboard + 3 portside) <b>230V/50Hz</b>	35 330 €	
Reverse cycle aircond. in salon <b>230V/50Hz</b> (needs option aircond. in hulls)	15 200 €	
Reverse cycle aircond. in hulls ( <b>3 cabins version</b> ) <b>120V/60Hz</b>	32 580 €	
Reverse cycle aircond. in hulls ( <b>4 cabins version</b> : 2 starboard + 2 portside) <b>120V/60Hz</b>	38 400 €	
Reverse cycle aircond. in hulls ( <b>4 cabins version</b> : 1 starboard + 3 portside) <b>120V/60Hz</b>	38 400 €	
Reverse cycle aircond. in hulls ( <b>5 cabins version</b> : 2 starboard + 3 portside) <b>120V/60Hz</b>	39 400 €	
Reverse cycle aircond. in salon <b>120V/60Hz</b> (needs option aircond. in hulls)	18 460 €	
Tilting forward windows with locking system in open position	2 440 €	
Central heating system in hulls and salon (incompatible with aircond. option)	14 390 €	
Low consumption <b>12V 105L/H</b> watermaker (solar panels and/or alternators recommended)	15 980 €	
Watermaker <b>230V 240L/H</b> (Genset required)	21 120 €	
Watermaker <b>120V 240L/H</b> (Genset required)	23 080 €	
Large model freshwater electric toilet (specify number and location)	1 210 €	
sea water pump at galley & anchor	1 650 €	
1 fan per cabin, saloon and forepeak (specify according to choosen version)	210 €	
Dish-washer for 9 sets <b>230V</b>	2 700 €	
Micro-wave oven <b>230V</b>	770 €	
4 burners cooking hob in glass and large capacity oven instead of standard size	1 570 €	
3kg/1,5kg washer-dryer machine integrated in furniture bathroom <b>230V</b> , for owner's version 3 and 4 cabins	2 210 €	
6kg/1,5kg washer-dryer machine integrated in furniture bathroom <b>230V</b> , for owner's version 3 and 4 cabins	2 670 €	

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## # Interior setup

Portsides forepeak layout (shower and head)	5 780 €	
Access from forward cabin to <b>portside</b> forepeak (incompatible with the forepeak)	1 280 €	
<b>Portsides</b> forepeak layout (matress, blackout curtain and porthole)	3 400 €	
<b>Starboard</b> forepeak layout (matress, blackout curtain and porthole)	3 400 €	
Access from forward cabin to <b>starboard</b> forepeak (except owner's hull)	1 280 €	
Plexiglass blackout pleated blinds, porthole floats ( <b>3 cabins version</b> )	6 610 €	
Plexiglass blackout pleated blinds, porthole floats ( <b>4 cabins version</b> : 2 starboard + 2 portside)	6 610 €	
Plexiglass blackout pleated blinds, porthole and aft cabin access bay floats ( <b>4 cabins version</b> : 1 starboard + 3 portside)	6 610 €	
Plexiglass blackout pleated blinds, porthole and aft cabin access bay floats ( <b>5 cabins version</b> : 2 starboard + 3 portside)	6 790 €	
Mosquito screens for portholes ( <b>3 cabins version</b> )	2 150 €	
Mosquito screens for portholes ( <b>4 cabins version</b> : 2 starboard + 2 portside)	2 150 €	
Mosquito screens for portholes ( <b>4 cabins version</b> : 1 starboard + 3 portside)	2 150 €	
Mosquito screens for portholes ( <b>5 cabins version</b> : 2 starboard + 3 portside)	2 290 €	
Safe box	1 240 €	
Elastomere box spring for ( <b>3 cabins version</b> )	1 450 €	
Elastomere box spring ( <b>4 cabins version</b> : 2 starboard + 2 portside)	1 920 €	
Elastomere box spring ( <b>4 cabins version</b> : 1 starboard + 3 portside)	2 280 €	
Elastomere box spring ( <b>5 cabins version</b> : 2 starboard + 3 portside)	2 330 €	
Club corner instead of daybed (two armchairs and a mini-bar)	3 250 €	
Saloon table convertible in coffee table (two telescopic feet)	9 990 €	
3-seater central sliding bench with storage and cushions	3 770 €	
Seat to be used for saloon/cockpit (specify nbr)	320 €	

## # Upholstery color

Indoor and outdoor upholstery color Heritage Moss	Standard	
Indoor and outdoor upholstery color Papyrus	780 €	
Indoor and outdoor upholstery color Mezzo Celadon	780 €	
Indoor and outdoor upholstery color Heritage Scarlett	780 €	

## # Exterior setup

Hard top with plexi panels and led lights	53 150 €	
Large fixed Bimini (stainless steel frame, LED, lighting, canvas and clears for excellent view on mainsail)	18 120 €	
Forward cockpit fixed table	3 810 €	
Flybridge upholstery (cushions : seats and backrests)	4 750 €	
Flybridge table with telescopic leg	1 690 €	
Transparent (crystal PVC) and canvas kit for flybridge closure (hard top option obligatory)	5 970 €	
Transparent (crystal PVC) and canvas kit for flybridge closure (large bimini option obligatory)	7 010 €	
Sun awning color for forward cockpit	5 980 €	
Aft sun awning in Taupe color	1 990 €	
External roof curtains for sun protection of the saloon (Black Batyline fabric)	2 680 €	
Set of protection for steering console	820 €	
Set of folding sun loungers foredeck	3 590 €	
Flybridge sunbathing cushions (with backrests)	4 070 €	
4 big comfortable pillows	1 710 €	
Natural lathing on rear platform, aft cockpit and transom	14 360 €	
Natural lathing on forward cockpit	5 170 €	
Natural lathing on fly and access steps to fly	6 520 €	

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Covering		on demand	
Permanent transom protection		840 €	
Stern spring cleats		600 €	
Polywood outbord engine bracket on aft beam		610 €	
Foldable composite gangway 2,60m with stanchions, bag & female deck fitting		3 330 €	
LED submarine lighting blue under each transom (4 spots)		5 220 €	
Plancha with gas installation		2 210 €	
Electrical davit		4 700 €	
3,40m hypalon dinghy (max size) without console + outboard 20hp + slings		15 890 €	
Set up when dinghy provided by the owner (max load equipped 150kg)		1 110 €	

<b># Electronics - Hifi</b>			
Southern hemisphere compass		100 €	
Hifi Radio Fusion 6 HP bluetooth (salon, flybridge and front cockpit)		2 430 €	
Wifi Antenna		1 880 €	
VHF backup antenna on masthead		360 €	
Radar Raymarine with bracket		4 980 €	
1 Camera under portside spreader		2 440 €	
TV pre-installation and TV antenna (FR) and TV lift <b>if TV and antenna option not taken</b>		990 €	
TV Led screen in saloon with electrical lift and TV antenna		5 630 €	
Raymarine remote control for automatic pilot		1 240 €	

<b># Commissioning - Handing over</b>			
<b>Total Price of the Boat with packs &amp; options</b>			<b>741 500 €</b>
Transport, commissioning in Marans (France), with anchor set 32 KG and 70 ml Ø10 chain, 6 fenders and 4 moorings, anchor bridle, one day hand over and 7 days dockspace, net price, toolkit, MMSI configuration		15 190 €	
Fees for owners belongings treatment		1 770 €	
Custom export formalities fees		340 €	
Custom cargo export formalities fees		430 €	
Apostille fees		340 €	
ATR fees		340 €	
T2L fees		340 €	
<b>Net price Ex VAT</b>			<b>741 500 €</b>
<small>Any francized vessel will be invoiced for the amount of the French eco-contribution defined according to the current scale defined by the APER</small>			