

**Quotation for catamaran BALI 4.2 - Tarif A-2024**



DATE : 1.09.2023  
 Owner : ODISEJ YACHT CLUB  
 Name of the boat :  
 Home port : CROATIA - SIBENIK  
 Serial Number :  
 Date of delivery :  
 Technical language (FR / EN) :

BALI 4.2 equipped with 2x30 hp Nanni engines		BALI 4.2	
		Tarif H.T.	Montant H.T.
1	3 cabins - 3 heads - 2 showers	489 000 €	489 000 €
	3 cabins - 3 heads - 3 showers	488 800 €	
	4 cabins - 4 heads - 2 central showers	486 500 €	
	4 cabins - 4 heads - 4 showers	488 100 €	

Specifications Pack	Pack Excellence
Freshwater purifying filter	x
Combined battery charger 70 Amp - Inverter 12V/230V - 1600VA	x
2 extra service batteries of 130 amp	x
Battery controller	x
Fridge freezer 336L with chilled water	x
Electrical winch (mainsail halyards, solent sheet, mainsheet, reefs and davits)	x
Automatic first and second reef	x
Stainless Steel pulpits with seats and solid hand rails	x
Electric windlass 1000W	x
Salon manual tilting bay/door mechanically assisted by pneumatic struts	x
Lateral sliding windows	x
Salon courtesy lighting	x
Extra Fresh water tank of 400L for a total capacity of 860L	x
Extra fuel tank of 320L for a total capacity of 640L	x
Gaz oven	x
Pot holders on burner cooking	x
High cupboards in kitchen	x
Bar integrated in salon table with reversible tray : already included in Elegance pack	x
Forward cockpit cushions (seats and backrests)	x
Helmsman seat cushions (seat and backrest)	x
Seats for aft bench (seats and backrests)	x
Engine room & locker hatches on gaz struts	x
Tender lifting system	x
Comfortable swim ladder with large handles and teak steps	x
Hot and cold cockpit shower	x
Raymarine Electronic Pack 1 including : autopilot P70S, GPS plotter AXIOM 7", MULTI I70S and VHF RAY 63	x
2 layers of antifouling with Epoxy base coat	x
Safety equipment for 8 with Life-raft (Auto vest + lanyard, raft, 10 green glow sticks, horseshoes buoy, compass iris 50ZA, logbook, flashlight, bucket handle, first aid kit, fender sock, set of mooring ropes 2x15ml + 2x25ml, fender) without EPIRB and flares) <b>without EPIRB and flares</b>	x
Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)	x
1 <b>Total pack excellence</b>	<b>60 900 €</b> <b>60 900 €</b>

**OPTIONS**

Pack ELEGANCE	
<b>Hulls</b> : padded headbands and headboards, indirect lighting headband, design appliques, chrome plated polished reading lights, magazines pockets master suites, comfort accessories in the bathroom	
<b>Salon</b> : chart table reading light in leather, folding seat for chart table, salon table with bar and plain wood borders, design standing lights, square upholstery bands with armrests, electric rear bay lift system assisted by hydraulic cylinders, flagpole and its support	
<b>Total pack ELEGANCE</b>	<b>10 270 €</b>

# Rigging - Sails	
# <b>Lazy bag and UV protection for sail in taupe color.</b>	
Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack + sheets	3 820 €
Square top reinforced Dacron full-batten Mainsail with specific fitting & Solent with UV protection + Lazy-Bag & Lazy-Jack + sheets	5 760 €
Triradial Code 0 (63m²) with non-rotation cable	5 950 €
Asymmetric spinnaker 1,5oz (102m²) with sleeve	5 230 €
Aluminum V boom with LED lighting	12 620 €
Code 0 rigging : bow spirit, furler, bobstays, blocks & deck fittings	6 520 €
Spinnaker rigging : bowsprit, halyard, deck fittings & blocks (not necessary if code 0 gear ordered)	4 220 €
Extra winch on portside for gennaker sheet, Code 0 or spinnaker	1 330 €
Mast in 2 parts	1 640 €

# Mechanics - Safety Equipment	
2 Nanni 50 hp 4 cylinders engines instead of the 30 hp 3 cylinders	5 530 €
Kit of two additional alternators 12V 125A	5 090 €
Pair of 3 blades folding propellers	3 090 €
Generator <b>7KW 50hz</b> with soundshield and remote control <b>230V</b>	25 260 €
Generator <b>9KW 60hz</b> with soundshield and remote control <b>120V</b>	26 420 €
Kit solar panels : 4 x 100W panels (400W)	5 590 €

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Primary 120V electrical system instead of 230V (with boiler, bat. charger, outlets, converter) and pre-installation of electrical connections (microwave, TV, washing machine and dishwasher)		3 800 €	
Remote control with chain counter at helm station		1 220 €	
Extra for Safety equipment for <b>10</b> instead 8 with Life-raft (without EPIRB)		1 130 €	
Extra for 2 layers of <b>tropical antifouling</b> with Epoxy base coat instead of standard		2 880 €	

<b># Comfort</b>		
Reverse cycle aircond. in hulls ( <b>3 cabins version</b> ) 230V/50 Hz		26 960 €
Reverse cycle aircond. in hulls ( <b>4 cabins version</b> ) 230V/50 Hz		29 990 €
Reverse cycle aircond. in hulls ( <b>3 cabins version</b> ) 120V/60 Hz		29 210 €
Reverse cycle aircond. in hulls ( <b>4 cabins version</b> ) 120V/60 Hz		30 710 €
<b>#</b> Both hulls AC options don't include AC for salon		
Reverse cycle aircond. in salon <b>230V/50Hz</b>		14 280 €
Reverse cycle aircond. in salon <b>120V/60Hz</b>		15 960 €
Tilting forward windows with locking system in open position		2 270 €
Central heating system in hulls and salon		14 320 €
Low consumption <b>12V 105L/H</b> watermaker (solar panels and/or alternators recommended)		15 980 €
Watermaker <b>230V 240L/H</b> (required genset)		21 120 €
Watermaker <b>120V 240L/H</b> (required genset)		23 080 €
Large model freshwater electric toilet ( <b>specify number and location</b> )		1 210 €
Sea water pump at galley & anchor		1 650 €
1 fan per cabin, saloon and forepeak (specify nbr according to choosen version and location)		210 €
Electric tilting door lift		4 590 €
Dish washer for 6 under sink <b>230V</b>		2 000 €
Micro-wave oven <b>230V</b>		770 €
4 kg washing machine integrated in the bathroom furniture ( <b>3 cabins version</b> ) <b>230V</b>		2 120 €
3kg/1,5kg washer-dryer machine integrated in the bathroom furniture ( <b>3 cabins version</b> ) <b>230V</b>		2 240 €

<b># Interior setup</b>		
<b>Portside</b> forepeak layout (shower and head)		5 590 €
<b>Portside</b> forepeak layout (mattress, blackout curtain and porthole)		3 300 €
Access from forward cabin to <b>portside</b> forepeak (for 4 cabins Version only) (incompatible with shower in the forepeak)		1 300 €
<b>Starboard</b> forepeak layout (mattress, blackout curtain and porthole)		3 300 €
Access from forward cabin to <b>starboard</b> forepeak		1 300 €
Opening porthole between steering station and saloon		770 €
Blackout pleated blinds <b>3 cabins version</b> (colour : ecru)		2 520 €
Blackout pleated blinds <b>4 cabins version</b> (colour : ecru)		2 520 €
Mosquito screens for portholes in cabins <b>3 cabins version</b>		1 760 €
Mosquito screens for portholes in cabins <b>4 cabins version</b>		1 860 €
Safe box under aft portside berth		1 240 €
Club corner instead of daybed (two armchairs and a mini-bar)		2 930 €
Convertible saloon table for double berth (cushions included) (incompatible with bar integrated in salon table)		3 200 €
Seat to be used for saloon/cockpit (specify nbr)		320 €
Ottoman seat (with storage and cushion)		960 €

<b># Upholstery color</b>		
Indoor and outdoor upholstery color Heritage Moss	Standard	
Indoor and outdoor upholstery color Papyrus	780 €	
Indoor and outdoor upholstery color Mezzo Celadon	780 €	
Indoor and outdoor upholstery color Heritage Scarlett	780 €	

<b># Exterior setup</b>		
Canvas helm station Bimini	3 930 €	
Forward cockpit removable table	1 620 €	
Enclosure for helm sation Bimini	2 630 €	
Sun awning for forward cockpit	2 460 €	
Sun awning for aft cockpit	1 760 €	
External roof curtains for sun protection of the saloon (Black Batyline fabric)	2 190 €	

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Set of protection for steering console	830 €	
Set of folding sun loungers for the front deck	3 340 €	
Maxi transat cushions on flybridge	1 590 €	
Flybridge sunbathing cushions (with backrests)	3 330 €	
4 big comfortable pillows	1 710 €	
Front cockpit and transoms courtesy lighting	2 340 €	
Permanent transom protection	780 €	
Stern spring cleats	600 €	
Polywood outbord engine bracket on aft beam	610 €	
Foldable composite Gangway 2,20m with bag & female deck fitting	2 510 €	
LED submarine lighting blue under each transom (4 spots)	5 180 €	
Plancha with gas installation	2 210 €	
Natural lathing on rear platform, aft cockpit and transom	11 160 €	
Natural lathing on forward cockpit	4 230 €	
Natural lathing fly and access steps to fly	5 110 €	
Covering	on demand	
Dinghy 2,80m without console + 5hp outboard engine installed on davits	10 040 €	

# Electronics - Hifi		
Raymarine Electronic Pack 2 instead Pack 1 : Pack 1 + VHF RAY MIC at steering station, AIS receiver transmitter, full touch screen AXIOM 12" at steering station	9 840 €	
Southern hemisphere compass	100 €	
Hifi Radio Fusion 4 HP bluetooth (Salon & Foredeck)	1 250 €	
Wifi Antenna	1 880 €	
VHF backup antenna on masthead	370 €	
Radar Raymarine with bracket	4 980 €	
TV pre-installation and TV antenna (FR) and TV lift if TV and antenna option not taken	990 €	
TV Led screen in saloon (french channels)	2 300 €	
Raymarine remote control for automatic pilot	1 240 €	

# Commissioning - Handing over		
<b>Total Price of the Boat with packs &amp; options</b>		<b>549 900 €</b>
Trucking, commissioning, anchor set 20kg and 70 ml Ø10 chain, anchor bridle, 6 fenders and 4 moorings and one day hand over (net price), toolkit, MMSI configuration	12 840 €	
Skipper delivery from Cap Bon (Tunisia) to Capo of Orlando (Sicily - Italy) (net price)	2 580 €	
Skipper delivery from Cap Bon (Tunisia) to Port Pin Rolland Marina (Toulon - France) (net price)	6 830 €	
Pack ready to go (fuel + water) (net price)	2 020 €	
Fees for owners belongings treatment	1 760 €	
Custom export formalities fees	340 €	
Custom cargo export formalities fees	430 €	
Apostille fees	340 €	
ATR fees	340 €	
T2L fees	340 €	
<b>Net price Ex VAT</b>		<b>549 900 €</b>

Any francized vessel will be invoiced for the amount of the French eco-contribution defined according to the current scale defined by the APER