## **Quotation for catamaran BALI CATSMART** Tarif A-2024

DATE :
Owner : ODISEJ YACHT CLUB
Name of the boat :
Home port : CROATOA SIBENIK

1.09.2023

Serial Number : Date of delivery : Technical language (FR / EN) :

	BALI Catsmart equipped with 2x21 hp Nanni engines	BALI CATSMART	
		Tarif H.T.	Montant H.T.
1	4 cabins - 2 heads	340 000 €	340 000 €
	3 cabins - 2 heads	339 000 €	
	2 cabins - 2 heads	337 500 €	

Specifications Pack	Pac	k Excellence
Ecological pack including freshwater purifying filter		х
Combined battery charger 70 amp - Inverter 12V/220V - 1600VA		x
Battery controller		х
2 extra service batteries of 12V - 130 amp		x
1 Starboard electric winch for mainsail halyard, halyards and manœuvres		х
1 Manual port winch for halyards and manoeuvres		х
1 Starboard electric winch for mainsail halyard, halyards and manoeuvres		х
Automatic first and second reef		x
Electric windlass 1000W		x
Saloon manual tilting bay / door mechanically assisted by gaz struts		х
Opening panels between saloon / forward cockpit		х
Sliding lateral windows		х
Cockpit / saloon courtesy lighting		х
Fridge freezer of 106L + 106L		x
Gaz oven		х
Pot holder on burner cooking		х
Bar integrated in salon table with reversible tray and plain wood borders (compatible with convertible salon table)		x
Coat hooks in cabins		x
Aft bench seats (seat and backrest)		х
Forward cockpit cushions (seats)		x
Helmsman seat cushions (seat and backrest)		х
4 modular pillows		x
Engine room & locker hatches on gaz struts		x
Tender lifting system		x
Comfortable swim ladder with large handles and teak steps		x
Extra Fresh water tank of 300L (for a total capacity of 660L)		x
Extra Gasoil tank of 200L (for a total capacity of 400L)		x
Hot and cold cockpit shower		x
Raymarine Electronics including: P70S autopilot and AXIOM 7" GPS plotter on starboard helm, RAY 63 VHF on chart table		x
2 layers of antifouling with Epoxy base coat		x
Safety equipment for 8 with liferaft (without EPIRB)		x
Stickers on transom: name and port of registry of the boat (to be specified 2 months at the latest before delivery)		х
1 Total pack excellence	56 130 €	56 130 €

## **OPTIONS**

or none		
Pack ELEGANCE		
<b>Hulls</b> : padded headboard, indirect lighting headband, chrome plated polished reading lights, magazines pockets master suites, comfort accessories in the bathroom		
Salon: Kitchen credenza in synthetic resin, chart table reading light in leather, leather-upholstery dresser top (owner's version only), salon table with ba and plain wood borders, design standing lights, square upholstery bands with armrests, flagpole and its support		
Total pack ELEGANCE	10 080 €	

# Rigging - Sails		
Reinforced Dacron fully-battened Mainsail & Solent with UV protection + Lazy-Bag CatSmart & Lazy-Jacks + sheets	3 410 €	
Square top reinforced Dacron fully-battened Mainsail with specific fiiting & Solent with UV protection + Lazy-Bag CatSmart & Lazy-Jacks + sheets	5 620 €	
Code 0 (53m²) with anti-rotation cable	5 890 €	
Asymetric spinaker (123 m²) + sleeve	4 880 €	
Removable bowsprit option + bobstays	2 110 €	

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Fixed bowsprit bowsprit option + bobstays	2 460 €	
Overlapping Genoa (to replace the solent) + sheets on portside and starboard	4 760 €	
Code 0 rigging (furler, halyard, blocks & deck fittings)	4 040 €	
Spinnaker rigging (halyard, sheets, deck fitting & blocks)	1 740 €	
Electric winch on portside (replaces manual)	1 330 €	
Mast in 2 parts	1 640 €	

# Mecanics - Safety Equipment		
2 NANNI engines of 30 hp instead of 21 hp	4 370 €	
Electric engine controls on the 2 helm stations	11 200 €	
Pair of 3 blades folding propellers	2 970 €	
Generator 4KW 50Hz with soundshield and remote control 230V	21 540 €	
Kit solar panels (2 x 100W): specify 1 or 2	2 620 €	
Primary 120V electrical system instead of 230V (with water heater, battery charger, outlets, inverter)	3 520 €	
Chain counter at helmstation	1 130 €	
Extra for Safety equipment for 10 instead 8 persons with Life-raft (without EPIRB)	800 €	
Extra for 2 layers of tropical antifouling with Epoxy base coat instead of standard	2 470 €	

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#	Comfort Comfort		
	Reverse cycle aircond. in hulls for 2 cabins version 230V/50Hz (needs generator)	21 020 €	
	Reverse cycle aircond. in hulls for 3 cabins version 230V/50Hz (needs generator)	22 210 €	
	Reverse cycle aircond. in hulls for <b>4 cabins version 230V/50Hz</b> (needs generator)	27 990 €	
	Reverse cycle aircond. in hulls for 2 cabins version 120V/60Hz (needs generator)	22 160 €	
	Reverse cycle aircond. in hulls for 3 cabins version 120V/60Hz (needs generator)	23 890 €	
	Reverse cycle aircond. in hulls for <b>4 cabins version 120V/60Hz</b> (needs generator)	29 180 €	
	Central heating system in hulls and saloon (incompatible with aircond. option)	14 230 €	
	Low consumption 12V 65L/H watermaker (solar panels recommended)	14 190 €	
	Large model freshwater electric toilet (specify number and location)	1 210 €	
	Sea water pump at galley and anchor	1 650 €	
•	1 fan per cabin (4 maximum)	210 €	

# Interior setup		
Portside forepeak layout (matress, porthole, reading light, USB outlet)	2 860 €	
Starboard forepeak layout (matress, porthole, reading light, USB outlet)	2 860 €	
Blackout pleated in cabins and blackout curtains in bathroom 2 cabins version	2 580 €	
Blackout pleated in cabins and blackout curtains in bathroom 3 cabins version	2 580 €	
Blackout pleated in cabins and blackout curtains in bathroom 4 cabins version	2 580 €	
Mosquito screens for portholes in 2 cabins version	1 830 €	
Mosquito screens for portholes in 3 cabins version	1 830 €	
Mosquito screens for portholes in 4 cabins version	1 810 €	
Convertible saloon table for double berth (cushions included)	1 920 €	
Seat to be used for saloon/cockpit (specify nbr)	340 €	
Ottoman seat (with storage and cushion)	1 010 €	

#	# Upholstery color		
	Indoor and outdoor upholstery color Heritage Moss	Standard	
	Indoor and outdoor upholstery color Hetitage Papyrus	780 €	
	Indoor and outdoor upholstery color Hetitage Scarlet	780 €	
	Indoor and outdoor upholstery color Mezzo Celadon	780 €	

# Exterior setup		
Table for forward cockpit	1 720 €	

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Sun awning for forward cockpit	2 110 €	
External roof curtains for sun protection of the saloon (black batyline fabric)	2 170 €	
Sun protection for portside and starbord helm seats (compatible with flagpole and steering console protection)	7 520 €	
2 Set of protection for steering console	1 860 €	
Sunbathing cushions for foredeck	2 080 €	
4 big comfortable pillows	1 840 €	
Permanent transom protection	830 €	
Stern spring cleats	640 €	
Polywood outbord engine bracket on aft beam	670 €	
Front cockpit and transoms courtesy lighting	2 510 €	
Foldable PVC Gangway 2,20m with bag & female deck fitting	2 690 €	
LED submarine lighting blue under each transom (4 spots)	4 720 €	
Plancha with gas installation	2 350 €	
Dinghy 2,80m + 5hp outboard engine installed on davit	10 040 €	

# Electronics - Hifi		
Raymarine Electronic Pack 2 including: Pack Excl + VHF RAY MIC at starboard steering station, AIS receiver transmitter, full touch screen AXIOM 9" at both steering stations and on chart table	10 520 €	
2 x compass at the helm stations	100 €	
Hifi command Radio Fusion + 4 HP bluetooth (Salon & Foredeck)	1 340 €	
Wifi antenna	2 010 €	
VHF backup antenna on masthead	380 €	
Radar Raymarine with bracket	5 330 €	
Raymarine remote control for automatic pilot	1 340 €	

# Commissioning - Handing over		
Total Price of the Boat with packs & options		396 130 €
Trucking from the shipyard to Cap Bon (Tunisia), commissioning, anchor set 20kg and 70 ml Ø10 chain, anchor bridle, 6 fenders and 4 moorings, one transfer from the airport, one day hand over (net price), toolkit, MMSI configuration	12 240 €	
Skipper delivery from Cap Bon (Tunisia) to Capo of Orlando (Sicily- Italy) (net price)	2 580 €	
Skipper delivery from Cap Bon (Tunisia) to Port Pin Rolland Marina (Toulon - France) (net price)	7 270 €	
Pack ready to go (net price)	890 €	
Fees for owners belongings treatment to Tunisia shipyard	1 760 €	
Custom export formalities fees	340 €	
Custom cargo export formalities fees	430 €	
Apostille documentation fees	340 €	
ATR fees	340 €	
T2L fees	340 €	
Net price Ex VA	Г	396 130 €
These prices are only indicative. In accordance with our General Terms and Conditions of Sale.		